

Dear Pack 205 Families,

Hope this email finds you well. With school back in session and our first Pack meeting approaching this coming Thursday 9/23, we wanted to reach out to the families about our Pack 205 Fall fundraiser, our Annual Scouting Popcorn Selling Sale. Money raised during the popcorn sale will be used by our Unit to maintain and improve the quality of our Scouting Program and help offset the costs of some of the activities we plan out for the year. Also, Besides the commission that our Pack earns from the popcorn sales, the Monmouth Council will use their funds from the Popcorn Sale to improve the Scouting Program throughout our area as well.

Selling Popcorn for Scouts is a great way for our scouts to learn important life skills, such as setting goals, expressing themselves, having fun, gaining self-confidence and learning salesmanship techniques and lessons in financial management. Furthermore, by participating in the Popcorn Sale, our Scouts will have the chance to earn Activity Badges, achievements, and most importantly, the opportunity to earn some great prizes.

Fundraising Goals

All returning Scouts participate in the fundraiser. The Lion Scouts and new Scouts to the Pack are not required to participate.

We are asking that every **FAMILY** sell a minimum goal of \$150 in product for the sale. However, the more product we sell, the more funds the Pack will raise!

If a family chooses not to participate in the popcorn fundraising sale, they then have the option of a \$75 buyout instead.

The Pack Committee encourages each family to make a strong effort to sell popcorn and participate in the fundraising campaign instead of the buyout option, which again not only benefits our Pack, but Scouting as a whole.

Getting Started

Camp Masters will be the popcorn supplier once again this year www.campmasters.org. An email generated from *Camp Masters* with a link to sign in/register to your scout's account will be sent out on Monday Evening 9/20/21 to the parent(s)' email address on file with the Pack. Just simply click the link in the email to enter the Camp Masters ordering page and all the information that is on file with our Pack will be available, and you should be on your way! The body of the email will appear as shown below:

(Scouts Name),

Theodore Dallhoff has sent you a sign-on link for the Camp Masters Popcorn Sale. [Please use this link to be automatically signed in, no password required.](#)

This link will continue to work until you setup or change your password. You can setup or change your password by going to top right corner on Dashboard, under your name, select "Account", select tab for Change Password, select the 'Reset Password' link.

This email message is generated from the CAMP MASTERS system. If you reply you will be replying to CAMP MASTERS customer service. If you have questions for your Council or Unit Leader please email them directly.

Message:

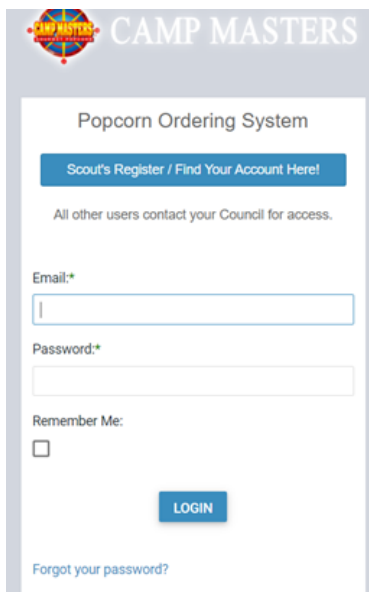




As the Scout makes take order sales, each Scout is then required to enter each take order in the *Camp Masters* system. The totals will automatically change each time. Each Scout can place a take order or delete the order until the order has been submitted by the Unit Leader (deadline is 10/31).

Here is the process below to enter a take order in the *Camp Masters* system:

1. Log in



The image shows the login page for the Camp Masters Popcorn Ordering System. At the top is the Camp Masters logo. Below it, the title "Popcorn Ordering System" is centered. A blue button with white text says "Scout's Register / Find Your Account Here!". Below this, a note states "All other users contact your Council for access." There are two input fields: "Email:*" and "Password:*". Below the password field is a "Remember Me:" checkbox. A blue "LOGIN" button is centered below the fields. At the bottom, there is a link that says "Forgot your password?".

2. Click "Place a Scout Take Order"



The image is a screenshot of a user's dashboard in the Camp Masters system. At the top, the user's name "Theodore Dallhoff | Pack 205" and council information "Monmouth Council | Twin Lights District" are displayed. Below this, there are two main sections. On the left, under "To Do:", there is a red exclamation mark icon and the text "Submit your Unit Commitment Form". Below that, under "Links:", there is a list of links with icons: "Manage Unit Information", "Setup/Invite Scouts", "Setup/Import Scouts", "View Scout Online Sales", "View Unit Invoice", "Order Prizes", "Edit Your Profile", "Reset Password", and "Accept credit cards with PayAnywhere". On the right, there are two sections for upcoming events. The first is "2021 Take Order" with a start date of 6/1/21 and a due date of 11/1/21. It contains a list of links: "View Product Listing", "Place Unit Order", "View Unit Orders", "View Scout Take Orders", and "Place a Scout Take Order". The second section is "2021 Show N Sell" with a start date of 6/1/21 and a due date of 8/23/21. It contains a list of links: "View Product Listing", "View Unit Orders", and "Award Scouts Credit". A large red arrow points from the "Place a Scout Take Order" link in the "2021 Take Order" section to the "Place a Scout Take Order" link in the "2021 Show N Sell" section.

3. Select your scouts name from the dropdown menu

The screenshot shows a web application interface for 'Camp Masters'. On the left is a dark sidebar menu with options: Home, Camp Masters (selected), Main, Dashboard, Unit Orders, Unit Returns, Inventory Transfers, Scout Credits, Scout Sales, Online Orders, Take-Order, Organization, Units, and Users & Scouts. The main content area is titled 'Take Order | Choose a Scout'. It contains four dropdown menus: Council (Monmouth Council), District (Twin Lights District), Unit (Pack 205), and Scout. The Scout dropdown is open, showing a list of names: Alex Covelli, Andrew Brumbaugh, Andrew Long, Andrew McOmber, Anthony Buffolino, Benjamin Fazelpoor, and Brandon Hughes.

4. Click on the green “Order” button for the items sold to enter the # of units

The screenshot shows the 'Monmouth Council 2021 Take Order' page. At the top, there's a blue header with 'CAMP MASTERS' logo and links for 'Home' and 'Order List'. Below the header, the page title is 'Monmouth Council 2021 Take Order'. A customer profile card for 'Timothy D. | Pack 205' is displayed, featuring a placeholder image and social media share buttons (Facebook, Twitter, Email, and a generic 'Share' button). Below the profile card is a grid of items for sale, each with an image, name, symbol code, price, and a green 'Order' button. The items are: \$50 Military Donation (Symbol Code: WW, Price: \$50.00), Chocolatey Treasures Tin (Symbol Code: A, Price: \$60.00), Premium Tin (Symbol Code: ZA, Price: \$45.00), 3 Way Cheesy Cheese Tin (Symbol Code: P, Price: \$35.00), 22 Pk Movie Theater Extra Butter MM (Symbol Code: MM, Price: \$25.00), Chocolate Drizzle Popcorn Bag (Symbol Code: ZE, Price: \$25.00), Supreme Caramel w/ Alm, Pec, Cashews Bag (Symbol Code: X, Price: \$25.00), Classic Trail Mix (Symbol Code: X, Price: \$25.00), and 13oz Cinn Crunch Popcorn Tin (Symbol Code: KK, Price: \$25.00).

5. View Cart (click the shopping cart on the upper right hand corner)
6. Enter customer information
7. Check “Mark Paid” (If customer has paid; customers should pay in advance unless they are a close relative that you know is good for the money.)
8. Click “Place Order”
9. Repeat for each new customer.

When the Scout places each order by customer they will be able to keep track of all of their orders. An excel spreadsheet can also be printed out to see what product(s) need(s) to be dropped off to which customer.

Entering Take Order sales is your responsibility and must be done by the end of the day October 31, 2021.

Delivery

Take Orders will be picked up by the Popcorn Kernels in November. After they are sorted, you will be notified of the pick time and place so you can deliver the popcorn to your customers. Please email Ted Dallhoff at tdallhoff@gmail.com to help sort the orders so everyone gets theirs faster!

Final Thoughts

The Pack suggests that your Scouts encourage and advertise this as a "Scouting Fundraiser" and not necessarily a popcorn sale to reframe the perception of the "cost" of the product. The products for sale through *Camp Masters* may seem costly to prospective buyers, however a Scout fundraising for future activities such as camping and Scout outings are always well received.

If anyone has any questions or concerns, please contact your den leader or feel free contact Ted and Maureen Dallhoff (732) 856-9696, tdallhoff@gmail.com

Yours in Scouting,

Ted Dallhoff
Co-Fundraising Chair & Assistant Cubmaster – Pack 205